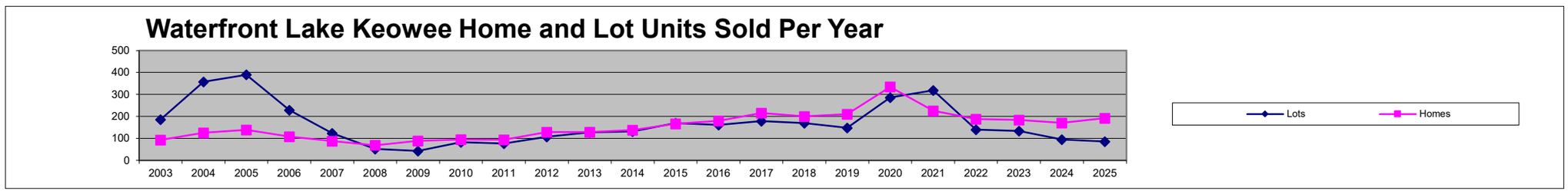
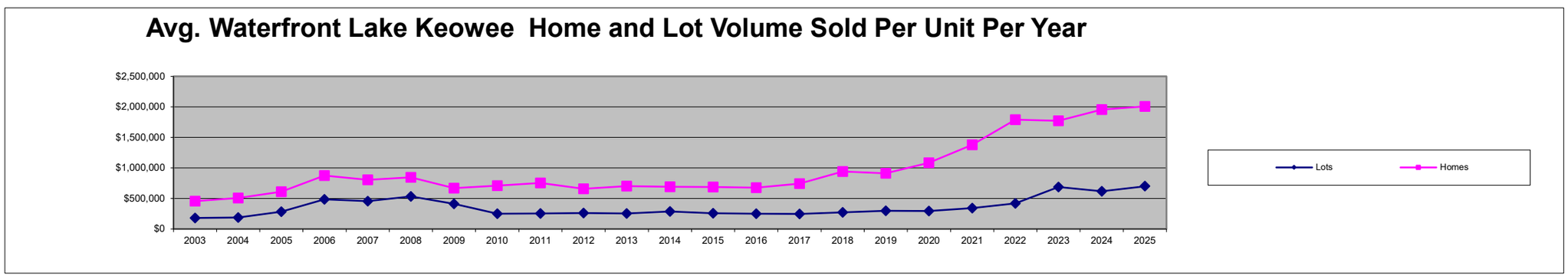
YTD SALES FROM JANUARY 1 to 11/30/2025

Lots	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Units	186	358	390	229	124	52	43	83	77	107	128
Avg. List	$184,881	$190,640	$281,113	$495,049	$474,546	$560,125	$487,083	$291,085	$294,657	$302,413	$295,395
Avg. Sold	$180,188	$187,619	$282,153	$485,305	$456,742	$532,091	$410,777	$249,982	$251,757	$259,674	$252,883
Tot. Vol.	$33,514,995	$67,167,717	$110,039,731	$111,134,904	$56,636,041	$27,668,783	$17,663,425	$20,748,550	$22,154,650	$27,785,150	$28,275,150
List/Sale	97.46%	98.42%	100.37%	98.03%	96.25%	95.00%	84.33%	85.88%	85.44%	85.87%	85.61%
Homes	**2003**	**2004**	**2005**	**2006**	**2007**	**2008**	**2009**	**2010**	**2011**	**2012**	**2013**
Units	93	126	139	108	88	69	89	95	94	129	129
Avg. List	$488,175	$532,232	$633,541	$918,168	$853,825	$919,450	$727,617	$807,870	$873,687	$741,649	$769,589
Avg. Sold	$456,225	$507,014	$609,199	$875,482	$803,432	$846,541	$667,624	$709,658	$752,512	$657,878	$700,164
Tot.Vol.	$42,428,945	$63,883,804	$84,678,689	$94,552,113	$70,702,093	$58,411,380	$59,418,550	$67,417,547	$70,736,184	$84,866,351	$90,321,281
List/Sale	93.46%	95.26%	96.16%	95.35%	94.10%	92.07%	91.75%	87.84%	86.13%	88.70%	90.98%





2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
132	169	161	179	169	148	286	319	140	134	95	86	59
$330,245	$287,389	$275,121	$268,716	$293,673	$321,641	$312,868	$359,381	$439,396	$763,874	$648,577	$748,584	$773,273
$286,107	$258,976	$249,095	$245,481	$271,575	$296,997	$294,011	$343,229	$417,146	$686,551	$615,569	$701,110	$734,521
$37,766,200	$43,767,000	$40,104,401	$43,941,156	$50,784,525	$43,955,500	$84,087,274	$109,489,939	$58,400,473	$91,997,850	$58,479,100	$60,295,467	$43,336,750
86.63%	90.11%	90.54%	91.35%	92.48%	92.34%	93.97%	95.51%	94.94%	89.88%	94.91%	93.66%	94.99%

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
138	166	180	215	200	210	335	226	188	184	171	192	185
$752,598	$745,150	$722,326	$801,451	$1,002,901	$955,308	$1,125,631	$1,411,862	$1,854,470	$1,951,010	$2,058,561	$2,116,319	$2,353,549
$692,125	$686,138	$676,553	$743,287	$940,258	$911,787	$1,082,773	$1,377,717	$1,787,501	$1,769,125	$1,955,541	$2,006,293	$2,245,660
$95,513,372	$113,898,950	$121,779,613	$159,806,764	$184,290,560	$191,475,373	$362,729,061	$311,363,961	$336,050,243	$325,519,057	$334,397,555	$385,208,226	$415,447,078
91.96%	92.08%	93.66%	92.74%	93.75%	95.44%	96.19%	97.58%	96.39%	90.68%	95.00%	94.80%	95.42%

