

YTD SALES FROM JANUARY 1 to 7/31/2024

Lots	2003	2004	2005	2006	2007	08	09	2010	11	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Units	186	358	390	229	124	52	43	83	77	107	128	132	169	161	179	169	148	286	319	140	134	57
Avg. List	\$1,881,188	\$1,640,619	\$1,113,305	\$949,546	\$250,830	\$83,085	\$57,413	\$395,024	\$1,389,121	\$268,716	\$293,673	\$321,641	\$312,868	\$359,381	\$439,396	\$763,874	\$603,771					
Avg. Sold	\$1,188,619	\$1,153,305	\$674,291	\$777,982	\$57,674	\$883,107	\$976,095	\$245,481	\$271,575	\$296,997	\$294,011	\$343,229	\$417,146	\$686,551	\$573,101							
Tot. Vol.	\$1,995,717	\$1,731,904	\$6,041,834	\$25,550,501	\$150,150,200	\$1,000,401	\$43,941,156	\$50,784,525	\$43,955,500	\$84,087,274	\$109,489,939	\$58,400,473	\$91,997,850	\$32,666,750								
List/Sale	46%	42%	37%	03%	1.25%	0%	3%	88%	4%	87%	61%	63%	11%	14%	91.35%	92.48%	92.34%	93.97%	95.51%	94.94%	89.88%	94.92%
Homes	2003	2004	2005	2006	2007	08	09	2010	11	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Units	93	126	139	108	88	69	89	95	94	129	129	138	166	180	215	200	210	335	226	188	184	111
Avg. List	\$3,175,232	\$3,541,168	\$3,825,506	\$17,870,876	\$12,878,164	\$2,125,138	\$53	\$801,451	\$1,002,901	\$955,308	\$1,125,631	\$1,411,862	\$1,854,470	\$1,851,782	\$1,930,786							
Avg. Sold	\$2,225,014	\$1,199,482	\$3,432,541	\$24,658,12	\$878,164	\$2,125,138	\$53	\$743,287	\$940,258	\$911,787	\$1,082,773	\$1,377,717	\$1,787,501	\$1,769,125	\$1,852,287							
Tot. Vol.	\$3,945,804	\$689,113	\$2,093,805	\$50,547,84	\$351,281,372	\$950,613	\$159,806,764	\$184,290,560	\$191,475,373	\$362,729,061	\$311,363,961	\$336,050,243	\$325,519,057	\$205,603,856								
List/Sale	46%	26%	16%	35%	1.10%	7%	5%	84%	3%	70%	98%	96%	08%	16%	92.74%	93.75%	95.44%	96.19%	97.58%	96.39%	95.54%	95.93%

