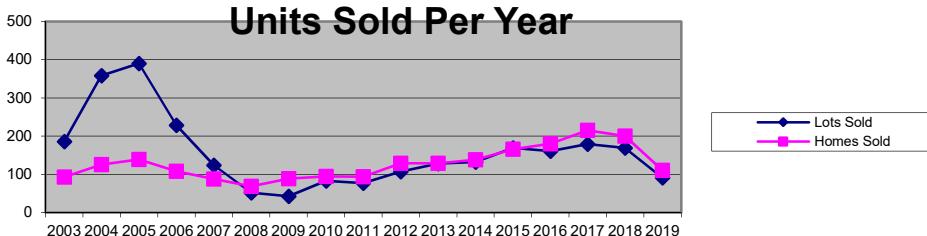


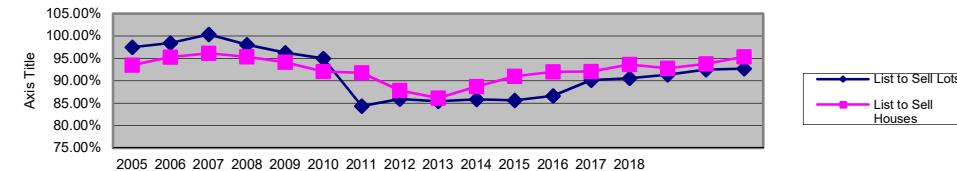
YTD SALES FROM JANUARY 1 to 8/1/2019

Lots	2003	2004	2005	2006	2007	#	##		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Units	186	358	390	229	124	52	43		83	77	107	128	132	169	161	179	169	91
Avg. List	####	####	####	####	####	##	##	\$	291,085	\$294,657	\$302,413	\$295,395	\$330,245	\$287,389	\$275,121	\$268,716	\$293,673	\$324,255
Avg. Sold	####	####	####	####	####	##	##	\$	249,982	\$251,757	\$259,674	\$252,883	\$286,107	\$258,976	\$249,095	\$245,481	\$271,575	\$300,631
Tot. Vol.	####	####	####	####	####	#	##	#####	\$22,154,650	\$27,785,150	\$28,275,150	\$37,766,200	\$43,767,000	\$40,104,401	\$43,941,156	\$50,784,525	\$27,357,450	
List/Sale	####	####	####	####	####	#	##	##	85.88%	85.44%	85.87%	85.61%	86.63%	90.11%	90.54%	91.35%	92.48%	92.71%
Homes	2003	2004	2005	2006	2007	#	##		2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Units	93	126	139	108	88	69	89		95	94	129	129	138	166	180	215	200	111
Avg. List	####	####	####	####	####	##	##	\$	807,870	\$873,687	\$741,649	\$769,589	\$752,598	\$745,150	\$722,326	\$801,451	\$1,002,901	\$969,921
Avg. Sold	####	####	####	####	####	##	##	\$	709,658	\$752,512	\$657,878	\$700,164	\$692,125	\$686,138	\$676,553	\$743,287	\$940,258	\$924,799
Tot.Vol.	####	####	####	####	####	#	##	#####	\$70,736,184	\$84,866,351	\$90,321,281	\$95,513,372	\$113,898,950	\$121,779,613	\$159,806,764	\$184,290,560	\$102,652,673	
List/Sale	####	####	####	####	####	#	##	##	87.84%	86.13%	88.70%	90.98%	91.96%	92.08%	93.66%	92.74%	93.75%	95.35%

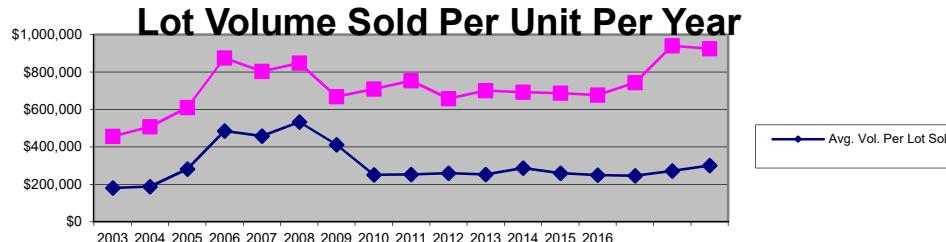
Waterfront Lake Keowee Home and Lot Units Sold Per Year



List Price to Sell Price Ratio for Waterfront Lots and Homes



Avg. Waterfront Lake Keowee Home and Lot Volume Sold Per Unit Per Year



Total Volume Sold Homes and Lots

