

YTD SALES FROM JANUARY 1 to NOVEMBER 11 2015

Lots	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Units	186	358	390	229	124	52	43	83	77	107	128	132	144
Avg. List	\$184,881	\$190,640	\$281,113	\$495,049	\$474,546	\$560,125	\$487,083	\$291,085	\$294,657	\$302,413	\$295,395	\$330,245	\$290,707
Avg. Sold	\$180,188	\$187,619	\$282,153	\$485,305	\$456,742	\$532,091	\$410,777	\$249,982	\$251,757	\$259,674	\$252,883	\$286,107	\$261,722
Tot. Vol.	\$33,514,995	\$67,167,717	\$110,039,731	\$111,134,904	\$56,636,041	\$27,668,783	\$17,663,425	\$20,748,550	\$22,154,650	\$27,785,150	\$28,275,150	\$37,766,200	\$37,688,100
List/Sale	97.46%	98.42%	100.37%	98.03%	96.25%	95.00%	84.33%	85.88%	85.44%	85.87%	85.61%	86.63%	90.03%

  

Homes	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Units	93	126	139	108	88	69	89	95	94	129	129	138	145
Avg. List	\$488,175	\$532,232	\$633,541	\$918,168	\$853,825	\$919,450	\$727,617	\$807,870	\$873,687	\$741,649	\$769,589	\$752,598	\$769,693
Avg. Sold	\$456,225	\$507,014	\$609,199	\$875,482	\$803,432	\$846,541	\$667,624	\$709,658	\$752,512	\$657,878	\$700,164	\$692,125	\$707,069
Tot. Vol.	\$42,428,945	\$63,883,804	\$84,678,689	\$94,552,113	\$70,702,093	\$58,411,380	\$59,418,550	\$67,417,547	\$70,736,184	\$84,866,351	\$90,321,281	\$95,513,372	\$102,525,050
List/Sale	93.46%	95.26%	96.16%	95.35%	94.10%	92.07%	91.75%	87.84%	86.13%	88.70%	90.98%	91.96%	91.86%

