

Lots	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Units	186	358	390	229	124	52	43	83	77	107	106
Avg. List	\$184,881	\$190,640	\$281,113	\$495,049	\$474,546	\$560,125	\$487,083	\$291,085	\$294,657	\$302,413	\$313,166
Avg. Sold	\$180,188	\$187,619	\$282,153	\$485,305	\$456,742	\$532,091	\$410,777	\$249,982	\$251,757	\$259,674	\$266,746
Tot. Vol.	\$33,514,995	\$67,167,717	\$110,039,731	\$111,134,904	\$56,636,041	\$27,668,783	\$17,663,425	\$20,748,550	\$22,154,650	\$27,785,150	\$28,275,150
List/Sale	97.46%	98.42%	100.37%	98.03%	96.25%	95.00%	84.33%	85.88%	85.44%	85.87%	85.18%
Homes	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Units	93	126	139	108	88	69	89	95	94	129	108
Avg. List	\$488,175	\$532,232	\$633,541	\$918,168	\$853,825	\$919,450	\$727,617	\$807,870	\$873,687	\$741,649	\$765,377
Avg. Sold	\$456,225	\$507,014	\$609,199	\$875,482	\$803,432	\$846,541	\$667,624	\$709,658	\$752,512	\$657,878	\$695,368
Tot. Vol.	\$42,428,945	\$63,883,804	\$84,678,689	\$94,552,113	\$70,702,093	\$58,411,380	\$59,418,550	\$67,417,547	\$70,736,184	\$84,866,351	\$75,099,781
List/Sale	93.46%	95.26%	96.16%	95.35%	94.10%	92.07%	91.75%	87.84%	86.13%	88.70%	90.85%

