Industry ready for takeoff



Aviation is a growing industry, like the Boeing plant here positioning itself to take advantage of that

State poised for growth in aviation

By Jenny Munro

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South Carolina's top economic development official said the state is possibly on the cusp of growth in aviation-relative industries on the heels of Boeing's ribbon cutting on its plant in North Charleston last week.

Commerce Secretary
Bobby Hitt told GreenvilleOnline.com that he,
Gov. Nikki Haley and
other economic development officials will attend
the Paris Air Show this
month, with the aim of
helping that potential become reality. They also
plan to visit other companies, some in Germany.

"I see this as relationship building," he said. In fact, the state built a relationship with Boeing through earlier attendance at the air shows, which are held in Paris and the United Kingdom. The show, like auto shows, "is primarily sales and networking."

Hitt said that Boeing could be the anchor of the aviation industry like



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in the state.
"BMW is one of reasons Boeing," said Hipp, who re-

BMW

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the reasons Boeing came," said Hipp, who retired as a BMW executive to take on the reins at the Commerce Department. "BMW has a complex product and it has been able to be successful." That gave the aviation company confidence that South Carolina would be a strong location.

Michelin, a major aviation supplier, is based in Greenville and makes aviation tires in North Carolina. Various aviation OEMs are based in North Carolina and Georgia, supplementing the demand that Boeing provides, he said.

"We're in a good central location," said Paul Kumler, president of KTM Solutions. With aviation and aerospace firms in nearby Greensboro, N.C., Atlanta and Savannah, Ga., and in South Carolina, the state has a lot to offer.

John Baker, director of Greenville Works, said he knows of at least 20 companies in Greenville County alone that do aviation or aerospace work and another three or four that could convert to that type of manufacturing.

"What they need is opportunities," he said, adding that Boeing and OEMs in adjacent states can provide those. The Upstate's aviation cluster is an attempt to make the industry more visible and help the suppliers forge relationships with OEMS.

"We're at the start of this. I think BMW is a very good model for Boeing," he said, adding that BMW helped attract another supplier to the state last year. "As the host company gets larger, so does the supplier base."

Baker said aviation-related companies generate "significant employment."